

**GLOBAL EXPRESSION OF INTEREST (EOI) FOR INSTALLATION OF SATELLITE FIELDS PIPELINE NETWORK
WITHIN THE RJ-ON-90/1 BLOCK”**

Vedanta Limited (erstwhile Cairn India Limited merged with Vedanta Limited w.e.f. April 11, 2017, pursuant to NCLT order dated March 23, 2017) is a globally diversified natural resources company with interest in Zinc, Iron Ore, Aluminum, Copper, Power and Oil & Gas. Cairn Oil & Gas, a vertical of Vedanta Limited (**the Company**) is the upstream Oil and Gas vertical in Vedanta and is the Operator of Contract area RJ-ON-90/01 (**the Block**) in the state of Rajasthan, North West India on behalf of itself and its Joint Venture (**JV**) partners Cairn Energy Hydrocarbons Limited (**CEHL**) and Oil and Natural Gas Corporation Limited (**ONGC**). Company discovered various oil and gas fields in the Block and is currently the “**Operator**” of the Block. The Block contains a number of major oil & gas discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985 and the other fields including, Bhagyam & Aishwarya Fields, collectively known as MBA field. The field comprises of a number of Well Pads for production of hydrocarbons, an Oil Processing Terminal (MPT) at Barmer, a Gas Processing Terminal (RGT) at Guda Malani, an Export Oil Pipeline System from MPT/RGT to Bhogat Offshore Terminal (MDPL) for further evacuating the crude oil thru marine tankers. In addition to the prolific MBA field, the block also has a number of satellite fields namely Kaameshwari-KaamWest (KW), Raageshwari-RaagOil, Saraswati (Saras) and Tukaram. Some of the well pads in aforementioned satellite fields are operational while others need to be developed/augmented.

The Company intends to set-up a “Satellite Fields Pipelines Network” (**the Project**) for evacuation of Well Fluids/separated products from the satellite fields. The intended pipelines network is proposed to be installed in the corridor/ROU provided by Company and the hook-up at respective dispatch and receiving ends shall be achieved in the existing Wellpads/Stations having existing operating facilities. The route survey for the pipelines network corridor is already awarded and the survey report (including the route maps, survey alignment sheets & crossing drawings etc.) shall be provided by Company. The proposed network shall have pipelines of varying sizes (4”-12”), ratings (150#-900#) and segment lengths (~1-20km). The cumulative length of the proposed pipeline network shall be approx. 150 km. Company intends to execute the Project on EPC (i.e. Engineering, Procurement & Construction) basis.

Brief Scope of Work: The Scope of Work for EPC Contractor shall broadly include construction surveys, detailed design and engineering, procurement & supply of all items (other than FIM by Company, if applicable), fabrication, installation/construction, testing, pre-commissioning, commissioning, RFSU, As-building, Site restoration and hand-over of the Pipelines Systems and Associated Station Facilities forming part of the Project “Satellite Field Pipelines Network”, complete with associated tie-ins/hook-ups at respective stations/well pads/AGIs/Corridors including all associated works of Process, Mechanical & Piping, Civil & Structural, Electrical & Instrumentation, Telecom & Controls, and SEHMS/Heat Tracing (as required) for successful execution of the Project.

Company invites reputed Contractors with demonstrated HSE performance to express their interest to participate in the Pre-Qualification for execution of the above project on EPC basis.

Interested Parties (**the APPLICANT**) having past experience of EPC execution of similar projects and meeting the “**Specific Pre-Qualification Criteria**” defined below shall respond to this Expression of Interest.

Note: The **APPLICANT** wherever referred to in this document hereafter, shall mean the **Bidder** itself (in case the Party participates as an individual Single Bidder) or the **Leader of CONSORTIUM** (in case the Party(s) participate as a CONSORTIUM). The APPLICANT will be required to meet the below mentioned “Specific Pre-Qualification Criteria”.

“SPECIFIC PRE-QUALIFICATION CRITERIA”

(A) Technical:

1. The APPLICANT shall have successfully executed, in last 7 years, at least one (1) cross country hydrocarbon pipeline project (Size 4” or above and length 50 km or above) in one Single Order on **EPC** basis covering all applicable aspects of execution of cross-country pipeline project including **Engineering, Procurement and Construction** and associated testing & pre-commissioning, and commissioning. Only completed projects shall be considered for evaluation. In that specific project, the APPLICANT shall have performed the Project Management and the Pipeline Construction as the main activity of the Project by itself and not through sub-contractor.

Last Seven (7) years shall be considered from the date of publication of this EOI.

(B) Financial:

1. The Turnover of the APPLICANT in each of the immediately preceding two (2) financial years should be equal to or more than USD 38,000,000.
2. The APPLICANT shall have had a positive net worth in each of the immediately preceding two (2) financial years.
3. The APPLICANT shall have had a Liquidity Ratio not less than 0.6 in each of the immediately preceding two (2) financial years.

APPLICANTS are requested to submit company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for last 2 (two) financial years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Additional points to be considered for evaluation of financial performance:

- Normally standalone financials of the Bidding Entity only will be considered. However, consolidated group financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- In case of CONSORTIUM, the financials of the Leader of the CONSORTIUM (in whose name the bid is submitted) will be evaluated. However, CONSORTIUM partners' financials can also be considered subject to submission of corporate guarantee by such consortium partner.
- Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

Information to be furnished by the APPLICANT while responding to this EOI for Pre-Qualification:

The APPLICANTS are requested to furnish the following information. The check list and templates to be used by the APPLICANTS are enclosed with the EOI:

1. Letter of interest from the APPLICANT on their letter head clearly showing the Bidding Entity, Mode of participation (i.e. Single Bid or Consortium Bid), brief summary of APPLICANT's credential/past experience.
In case of bidding as a consortium, the Leader of consortium shall be clearly identified and the division of Scope of Work between the consortium partners shall be submitted along with Memorandum of Understanding (MOU) duly signed and stamped by legally authorized signatories of all entities forming the consortium.
2. The Technical capabilities details/documents as requested in Specific Pre-Qualification Criteria - Technical (A).
3. The Financial performance documents as requested in Specific Pre-Qualification Criteria - Financial (B).
4. Details of completion of similar type of hydrocarbon pipeline projects in the last Seven (7) years under headings:
 - a) Name of the Project
 - b) Location of the Project
 - c) Clients name & Contact details
 - d) Brief Description of Project e.g. Size/Length/Service/Material of the Pipeline System
 - e) Bidder's Role in this project
 - f) Contractual Duration
 - g) Actual completion of Project with Completion Certificates
 - h) Value of work in INR / USD
5. List of current contracts under execution with value of contracts and percentage completion in support of present workload.
6. Detailed Company Information including administrative details of the Bidding Entity such as but not limited to nature of legal entity, registration details, GSTIN registration, Organization structure identifying key personnel, office locations, site locations etc.
7. Health Safety Environment and Quality (HSEQ) policies, HSEQ Safety Manual / Procedures in line with internationally accepted practices with statistics for last three (3) years, and the LTIFR track record for last three (3) years. The bidder shall respond to the HSE questionnaire as part of EOI evaluation. Bidder to submit the Quality resource organogram.
8. List of Equipment/Machinery proposed by the participant (owned / hired).
9. Copies of ISO certifications for ISO 9001, EMS 14001, OHSAS 18001 etc.
10. The APPLICANT shall not be under liquidation, court receivership or similar proceedings. A declaration to be submitted by the APPLICANT.

The interested Parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn India website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested Parties would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform). The Contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fifteen (15) days of publication of Expression of Interest.

Table-1			
Applicant's Questionnaire / Check List			
Please furnish reply to each item in this Questionnaire Matrix/Check List under "Applicant's Reply" column. If any additional information (appendix/annexure/attachment etc.) is furnished by the Applicant in support of its reply/proposal, the same shall be identified in the Remarks column.			
S. No.	Description	Applicant's Reply	Remarks/ Annexure/ Attachment
1.0	Letter of Interest, Identification of Bidding Entity and Mode of Participation		
1.1	Applicant to furnish the Letter of Interest in response to this EOI.	Furnished / Not Furnished	
1.2	Applicant to identify the following: a) The Bidding Entity b) Name of the Applicant/Address/Contact Details c) Mode of participation (Single Bidder / Consortium) d) Brief Summary of Applicant's credentials/past experience	Identified / Not Identified	
1.3	Applicant to furnish (if applicable) including: a) Consortium Agreement / MOU (duly signed & stamped by all the consortium members) b) Identification of Leader of Consortium c) Split of Scope of Work	Furnished / Not Furnished	
2.0	Specific Pre-Qualification Criteria : Technical		
2.1	Applicant to furnish the details of the Qualification Project meeting the Specific Pre-Qualification Criteria	Furnished / Not Furnished	Refer Table-2
2.2	Applicant to furnish all the supporting documents (e.g. Letter of Award / Completion Certificates etc.) for Qualification Project	Furnished / Not Furnished	
3.0	Specific Pre-Qualification Criteria : Financial		
3.1	Applicant to furnish the financial Details of the Applicant meeting the Specific Pre-Qualification Criteria	Furnished / Not Furnished	
3.2	Applicant to furnish all the supporting documents in support of its financial qualification	Furnished / Not Furnished	
3.3	Applicant's confirmation that the Applicant is not under liquidation, court receivership or similar proceedings. A declaration to be submitted.	Furnished / Not Furnished	
4.0	Applicant's Past Experience		
4.1	Applicant to furnish the details of its past experience of last Seven (7) years	Furnished / Not Furnished	Refer Table-3
4.2	Applicant to furnish the documentary evidence (e.g. Letter of Award, Completion Certificate etc.) of its past experience	Furnished / Not Furnished	
5.0	Present Workload		
5.1	Applicant to furnish the details of current work load		Refer Table-4
6.0	Company Information		
6.1	Applicant's Company Brochure, Organization Chart and identification of Key Positions, office & Site Locations, Company Registration, GST Registration, PAN Card Details etc.	Furnished / Not Furnished	
6.2	Availability of Construction equipment and resources (Available in house / rented). Bidder to submit the list of equipment and resources clearly identifying the status (Ownership / Rented).	Furnished / Not Furnished	Refer Table-5
7.0	HSEQ Records		
7.1	Applicant has its HSEQ Policy/Standard	Yes / No	submit details
7.2	HSEQ statistics for last three (3) years submitted	Yes / No	
7.3	Bidder has furnished its response to HSE Questionnaire	Yes / No	
7.4	Valid Certification for ISO-9001 (Design)	Yes / No	submit Valid Certificates
7.5	Valid Certification for ISO-14001 (Environment Management)	Yes / No	
7.6	Valid Certification for ISO-18001 (OHSAS)	Yes / No	
7.7	Quality Resource Organogram	Furnished / Not furnished	

Table-2 Specific Pre-Qualification Criteria : Project Details			
S. No.	Item Description	Bidder's Reply	Remarks/ Annexure/ Attachment
1.	Name of the Project and Location		
2.	Name of the Owner		
3.	Description of Project Scope (Size/Length/Service of Pipeline)		
4.	APPLICANT's confirmation that this project was a Single Order and was executed as an EPC Contract		
5.	APPLICANT's Confirmation that in this project the "Project Management" and "Pipeline Construction" was carried out by APPLICANT itself and these activities were not sub-contracted		
6.	Who performed the following activities in this project: (a) Detailed Design & Engineering (b) Procurement & Supply (c) Construction & Installation (d) Testing/Pre-Commissioning/Commissioning (e) Contractor's Project Management		
7.	Start Date of this project		
8.	Completion Date of this project		
9.	Estimated Value of Project		
10.	Any other details of this project, as applicable		

Table-3 Applicant's Past Experience in last Seven (7) Years										
S. No.	Project Name	Location	Client's Name/Contact	Brief Project Description e.g. Size, Length, Service MOC	Applicant's Role in this Project	Contract Duration		Actual Status (Completed / In-Progress)	Project Value (INR/USD)	Completion Certificate Attached
						Start	End			
1.										
2.										
3.										
4.										
5.										

Table-4
Applicant's Current Work Load

S. No.	Project Name	Location	Client's Name/Contact	Brief Project Description e.g. Size, Length, Service MOC	Applicant's Role in this Project	Contract Duration		Actual Status %age Progress	Project Value (INR/USD)	Completion Certificate Attached
						Start	Expected Completion			
1.										
2.										
3.										
4.										
5.										

Table-5
Bidder's list of Equipment / Machinery

S. No.	Description of Equipment / Machinery	Nos.	Capacity	Ownership Status (Owned / Rented)
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				